

Once you have filled out the form, please email it to your Area Sales Manager

Preferred Partner Questionnaire

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Title | Click or tap here to enter text. | First & Last Name | Click or tap here to enter text. | Company Name | Click or tap here to enter text. |
|  |  |  |  |  |  |  |  |
| Address | Click or tap here to enter text. |
|  |  |  |  |  |  |  |  |
| Phone | Click or tap here to enter text. | Email | Click or tap here to enter text. |
|  |  |  |  |  |  |  |  |
| Question | Answer | Other |
| 1 | What are your fire capabilities? |

|  |  |
| --- | --- |
|  >3: Dedicated FireSales, Designer &Technicians |  |
|  |  |

 | >1:DedicatedFire Sales,Designer &Technicians |

|  |  |
| --- | --- |
| At least 1 of: Dedicated Fire Sales, Designer & Technicians |  |

 | <1: Dedicated Fire Sales, Designer & Technicians | No Dedicated Fire Sales, Designer or Technicians | Click or tap here to enter text. |
|  |  |[ ] [ ] [ ] [ ] [ ]   |
| 2 | Spend Potential? | 500K – 1M+ | 250K – 500K | 125K – 250K | 50K-125K | <50K | Click or tap here to enter text. |
|  |  |[ ] [ ] [ ] [ ] [ ]   |
|  |  |[ ] [ ] [ ] [ ] [ ]   |
| 3 | % of service work your company performs.  | < 30% from service | 30 – 50% from service | 50 – 70% from service | 70 -90% from service | >90% from service | Click or tap here to enter text. |
|  |  |[ ] [ ] [ ] [ ] [ ]   |
| 4 | Time in Fire Alarm Business | +5 years | 3 -5 years | 1 – 3 years | < 1 year | N/A | Click or tap here to enter text. |
|  |  |[ ] [ ] [ ] [ ] [ ]   |
|  |  |  |  |  |
| 5 | Do you currently sell a fire detection product line? | [ ] Yes | [ ] No | If yes, what products? | Click or tap here to enter text. |
| How much are you buying annually? | Click or tap here to enter text. |
| 6 | Anything else Autocall should know about your business? |       |
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