A black and red text on a white background

Description automatically generated with low confidence

Once you have filled out the form, please email it to your Area Sales Manager

Preferred Partner Questionnaire

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Title | | Click or tap here to enter text. | | | First & Last Name | | Click or tap here to enter text. | | | | | | Company Name | Click or tap here to enter text. | | | |
|  |  | | |  | | | |  | | |  | | |  |  |  |
| Address | | | Click or tap here to enter text. | | | | | | | | | | | | | | |
|  |  | | |  | | | |  | | |  | | |  |  |  |
| Phone | | | Click or tap here to enter text. | | | | | | | Email | | Click or tap here to enter text. | | | | | |
|  |  | | |  | | | |  | | |  | | |  |  |  |
| Question | | | | Answer | | | | | | | | | | | | Other | |
| 1 | What are your fire capabilities? | | | |  |  | | --- | --- | | >3:  Dedicated Fire  Sales, Designer &  Technicians |  | |  |  | | | | | >1:  Dedicated  Fire Sales,  Designer &  Technicians | | | |  |  | | --- | --- | | At least 1 of:  Dedicated Fire  Sales, Designer  &  Technicians |  | | | | <1: Dedicated Fire Sales, Designer & Technicians | No Dedicated Fire Sales, Designer or Technicians | Click or tap here to enter text. |
|  | | | |  | | |  | | |  |  |
| 2 | Spend Potential? | | | 500K – 1M+ | | | | 250K – 500K | | | 125K – 250K | | | 50K-125K | <50K | Click or tap here to enter text. |
|  | | | |  | | |  | | |  |  |
|  | | | |  | | |  | | |  |  |
| 3 | % of service work your company performs. | | | < 30% from service | | | | 30 – 50% from service | | | 50 – 70% from service | | | 70 -90% from service | >90% from service | Click or tap here to enter text. |
|  | | | |  | | |  | | |  |  |
| 4 | Time in Fire Alarm Business | | | +5 years | | | | 3 -5 years | | | 1 – 3 years | | | < 1 year | N/A | Click or tap here to enter text. |
|  | | | |  | | |  | | |  |  |
|  |  | | |  | | | |  | | |  | | | | | | |
| 5 | Do you currently sell a fire detection product line? | | | Yes | | No | | If yes, what products? | | | Click or tap here to enter text. | | | | | |
| How much are you buying annually? | | | | Click or tap here to enter text. | | | | |
| 6 | Anything else Autocall should know about your business? | | | | | | | | | |  | | | | | | |
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